

Roy Campbell Smith



Roy C. Smith IV passed away in Naples, FL, after a valiant, year-long battle with cancer on 15 November 2019. He was 81 years old.

Roy, known as “Cam” to close friends and family, was born on 13 June 1938 in Norfolk, VA, to Captain Roy C. Smith III ’34, USN, and Annis Gould Smith. He grew up in Falls Church, VA, attended the Severn School and graduated from the United States Naval Academy with the Class of 1960. While attending Annapolis, he was in the Brigade’s 20th Company and was a member of the 1957 Freshman Intercollegiate Rowing National Championship team, winning the Stewards Cup.

Following graduation, he served in the Atlantic Fleet on DECATUR, taking part in the Cuban Quarantine Operations in 1962; aboard DAHLGREN; and as a flag aide. He resigned from the Navy in 1964 to attend Harvard Business School, from which he graduated in 1966.

Roy started his business career with Goldman Sachs & Co. in 1966, specializing in international investment banking and corporate finance in Japan and the Far East. He rose to the position of general partner in 1976 and was named president of Goldman Sachs International, responsible for business development activities in Europe and the Middle East while resident in the firm’s London office (1980-1984). Roy retired from Goldman in 1987 as the senior international partner.

Joining the faculty of the New York University Stern School of Business, Roy began a 30-year career as a professor of international business and entrepreneurial finance. During his distinguished tenure at Stern, Roy was the Emeritus Professor of Management Practice and the Kenneth Langone Professor of Entrepreneurship and Finance for 18 years, until his retirement in 2017. He was a frequent guest lecturer at business schools throughout the United States and Europe and was an accomplished author, writing numerous finance books, including *The Global Bankers* (1989), *The Wealth Creators* (2001), *Paper Fortunes – The Modern Wall Street* (2010), along with over 100 articles and op-eds published discussing current events of global markets, corporate governance and business ethics.

Roy maintained homes in Montclair, NJ, Naples, FL, and Chatham, MA.

He is survived by his beloved wife of 57 years, the former Marianne Fowler of Alexandria, VA; daughters, Kelley Mongeau and Allison Fernandez; son, Captain Andrew Smith, USN; and brother, Douglas.

January-February 2020 Shipmate